

### HOTEL MARKET AND CONFERENCE IN WARSAW

September 2023

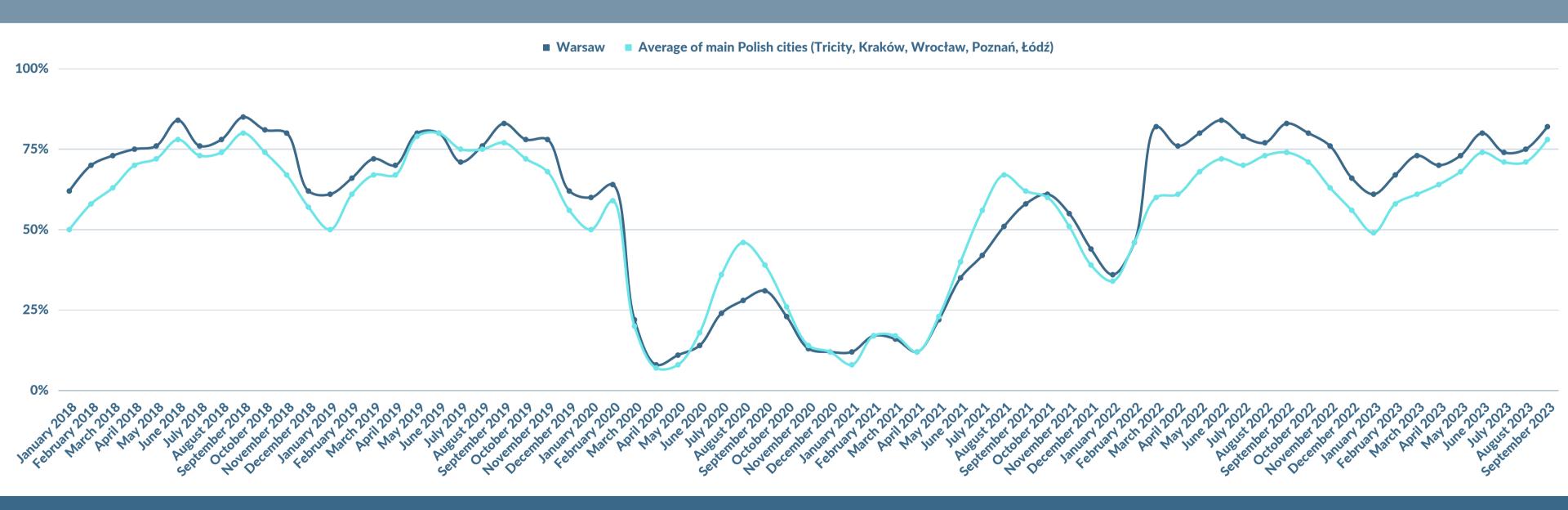
Below we present basic information describing the size and characteristics of the hotel and conference market in Warsaw. The data in the hotel part comes from STR and describes a representative group of hotels in the capital (they come from examining 76% of rooms available in the city). In the conference part, data comes from the Demand Outlook tool from Z-Factor, which monitors 35 major conference hotels in Warsaw.





## HOTEL OCCUPANCY Warsaw vs average result of main Polish cities

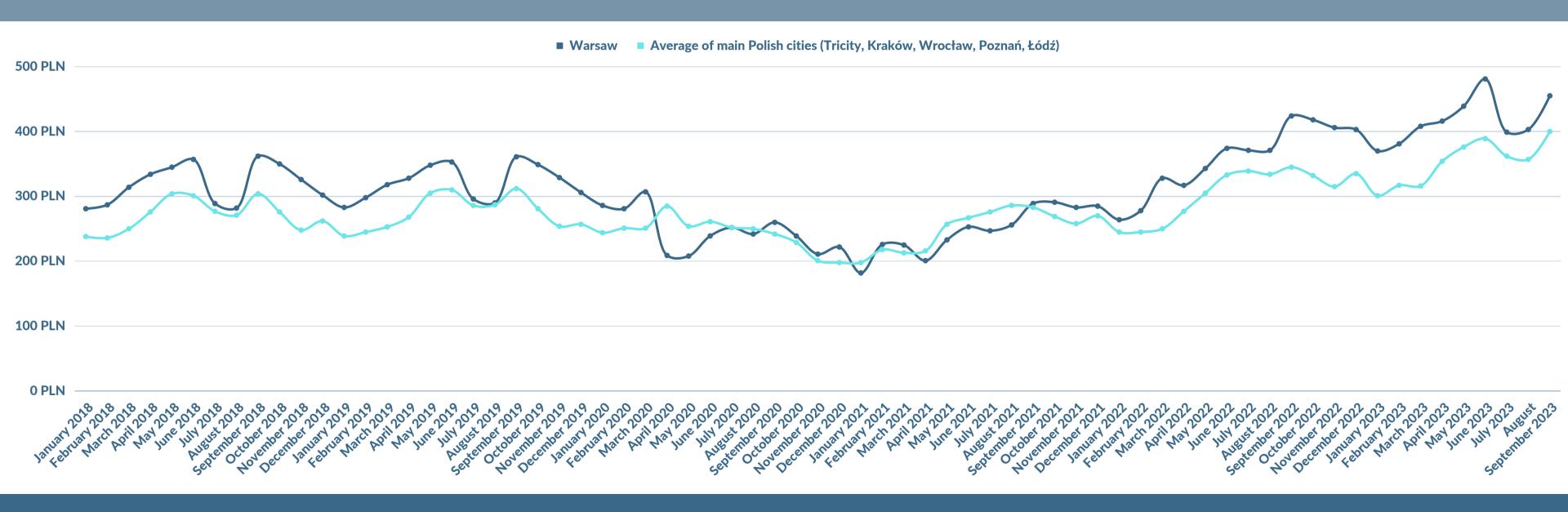
(Tricity, Kraków, Wrocław, Poznań, Łódź) 01.2018 - 09.2023





## AVERAGE PRICE PER HOTEL ROOM (ADR) Warsaw vs average result of main Polish cities

(Tricity, Kraków, Wrocław, Poznań, Łódź) 01.2018 - 09.2023





#### HOTEL OCCUPANCY

#### Warsaw vs the average result of the main CEE cities

(Prague, Budapest, Bratislava, Sofia, Bucharest, Riga, Vilnius, Moscow, St.Petersburg, Kiev) 01.2018 - 09.2023





## AVERAGE PRICE PER HOTEL ROOM (ADR) Warsaw vs the average result of the main CEE cities

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#### GENERAL DATA ABOUT THE CONFERENCE MARKET IN WARSAW

43

**1,7** dnia

78

Average number of events per day

Average event length

Average number of participants

100 708

1288

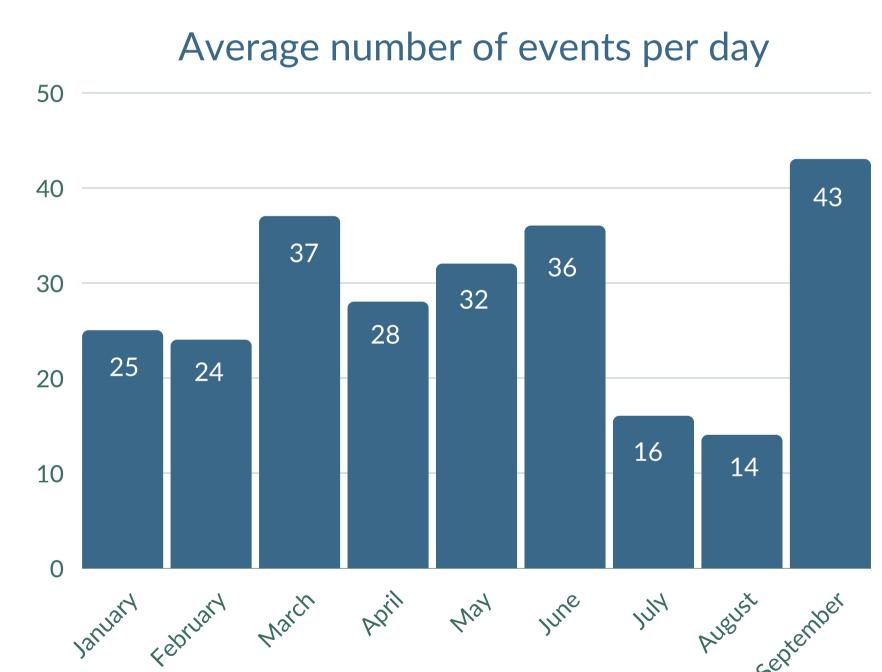
Total number of participants

Total number of events



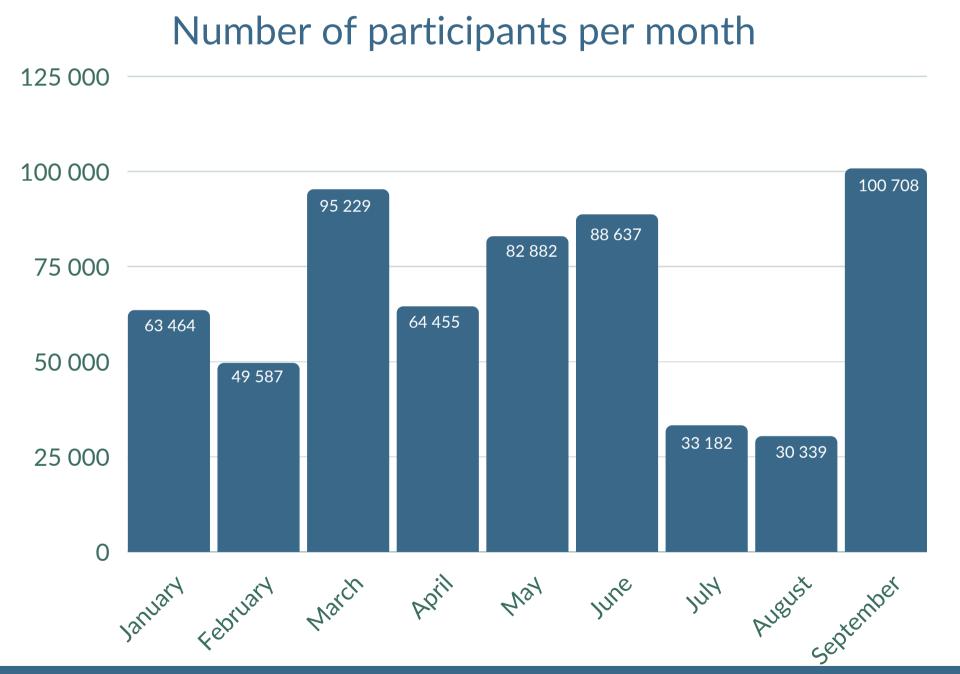
#### ANNUAL STATEMENT OF GENERAL DATA ON THE CONFERENCE MARKET IN WARSAW



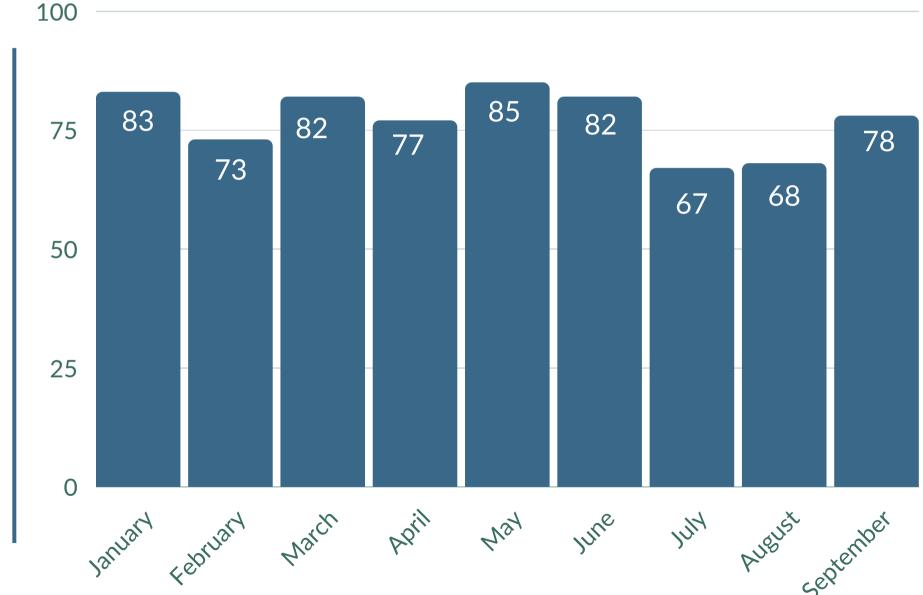




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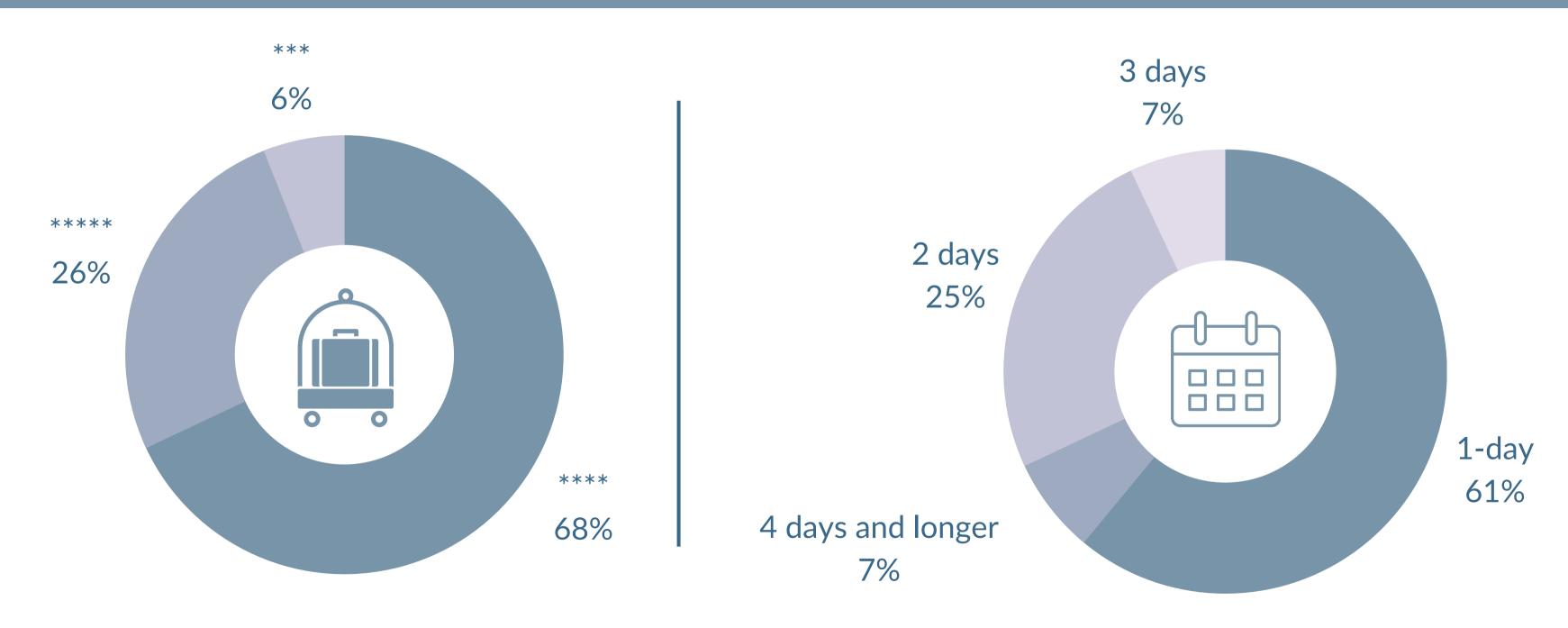






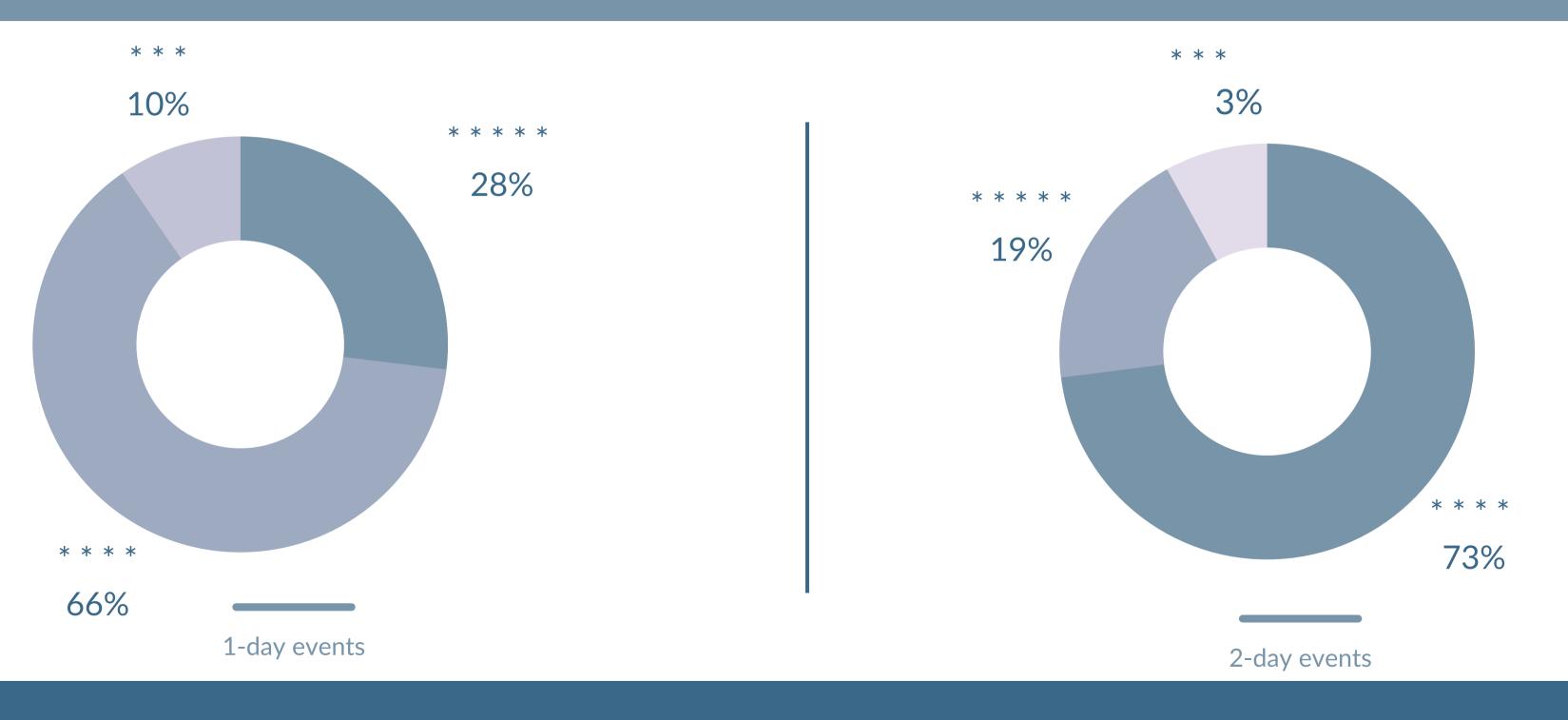
Number of events by hotel category

Number of events due to their length



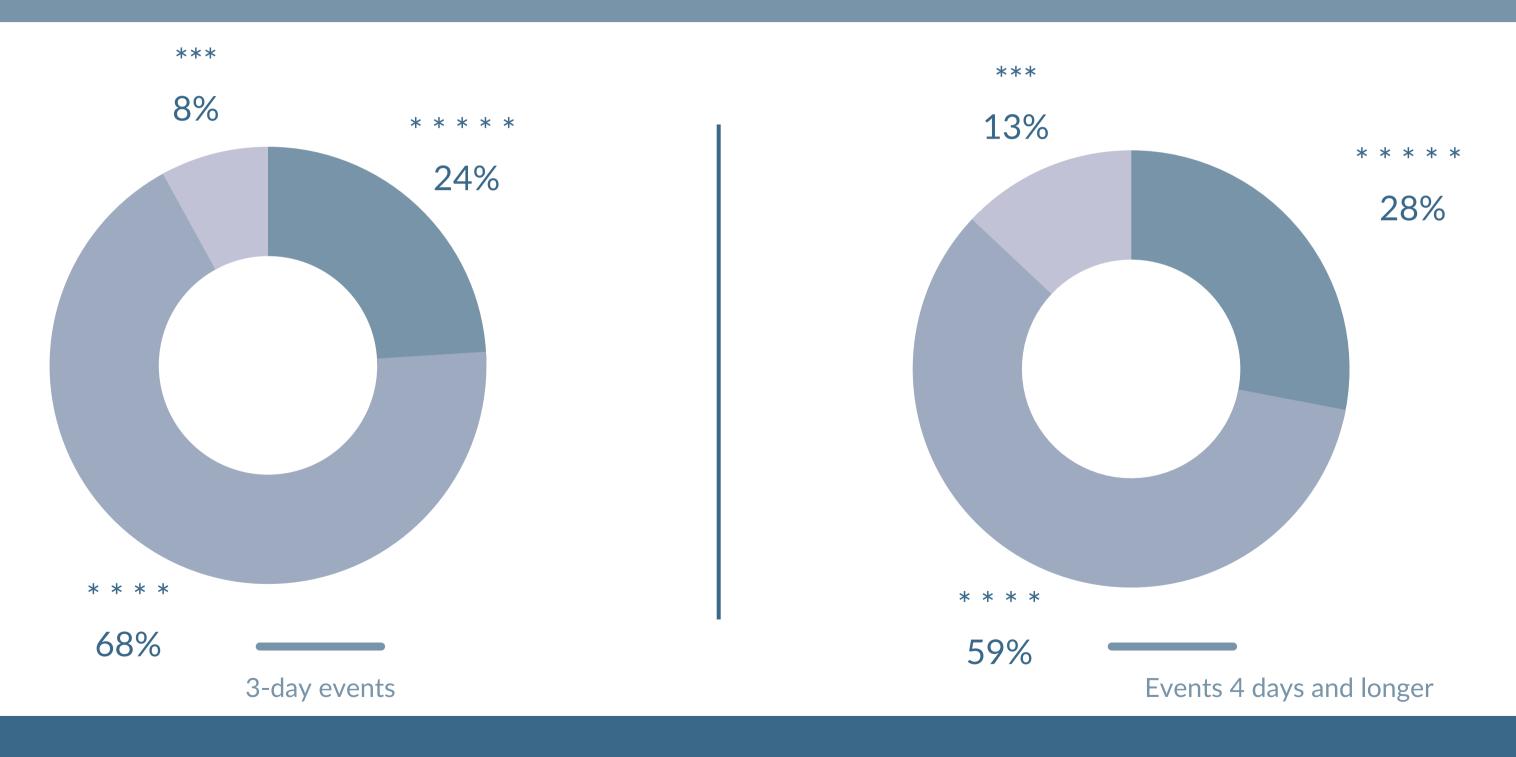


#### Average event length by hotel category (1)



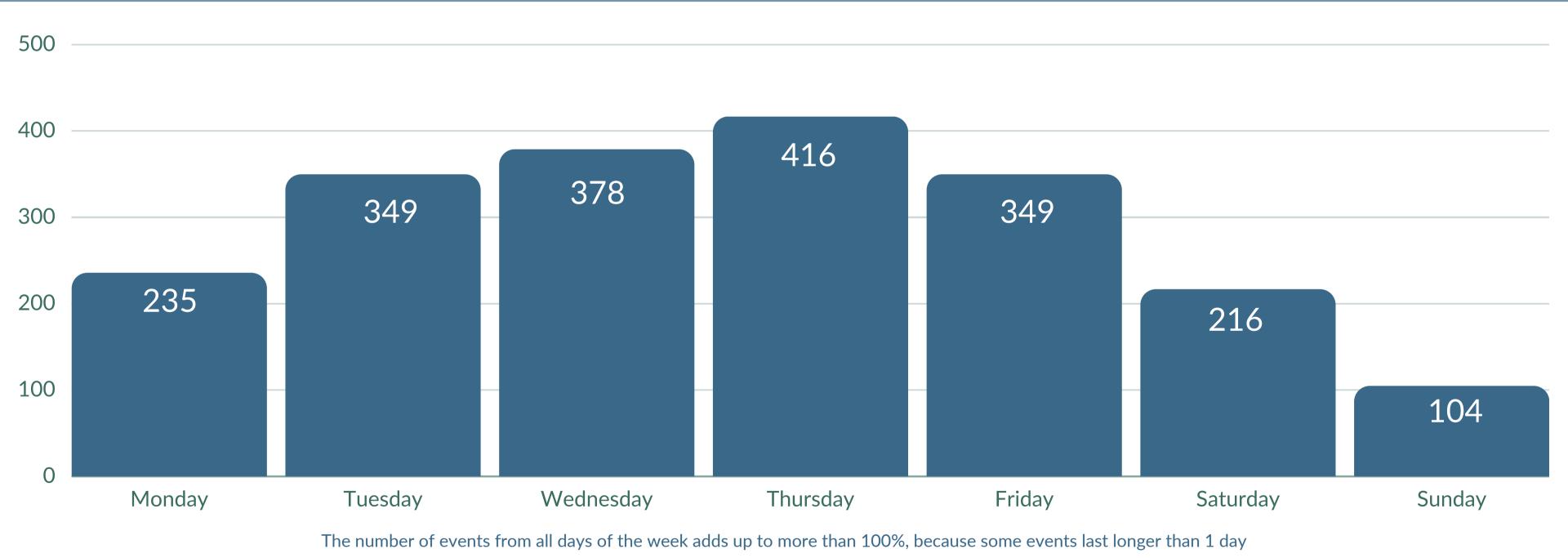


#### Average event length by hotel category (2)



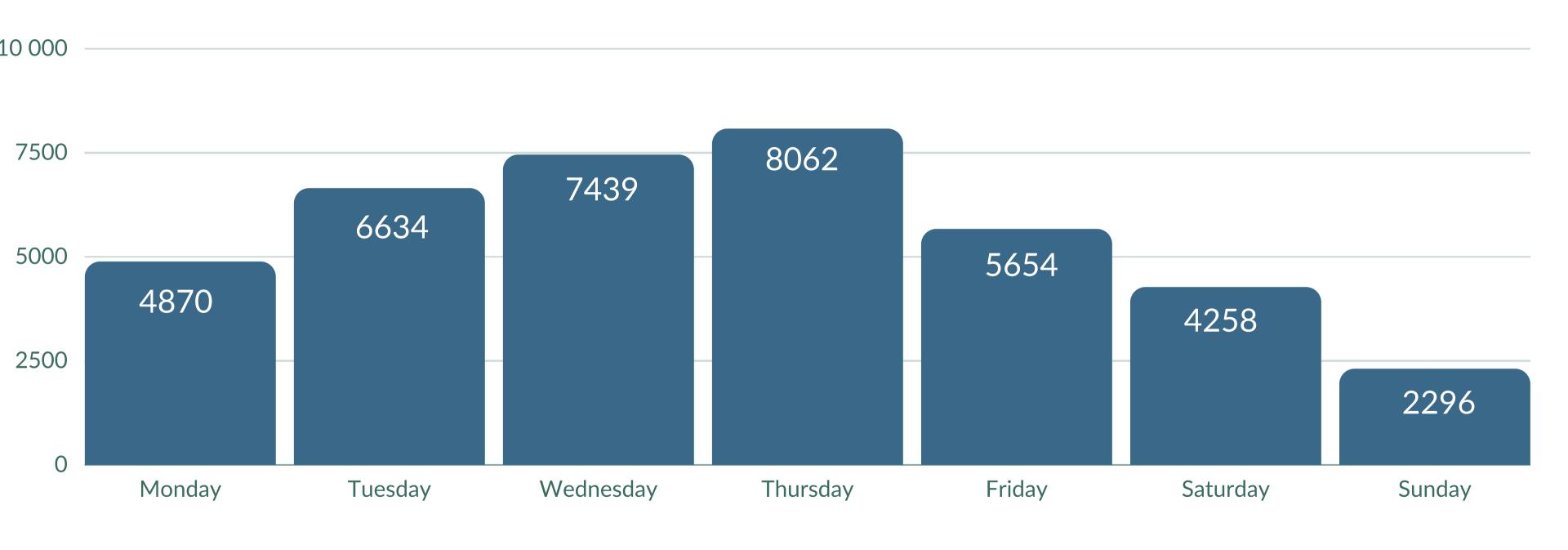


#### Number of events on particular days of the week





#### Average number of participants on particular days of the week





#### Top results by industry

The largest number of events

188



Pharmaceuticals/Medicine/ Health and beauty Most used area (in m2)

41 088



Pharmaceuticals/Medicine/ Health and beauty The largest number of participants

14 165



Pharmaceuticals/Medicine/ Health and beauty



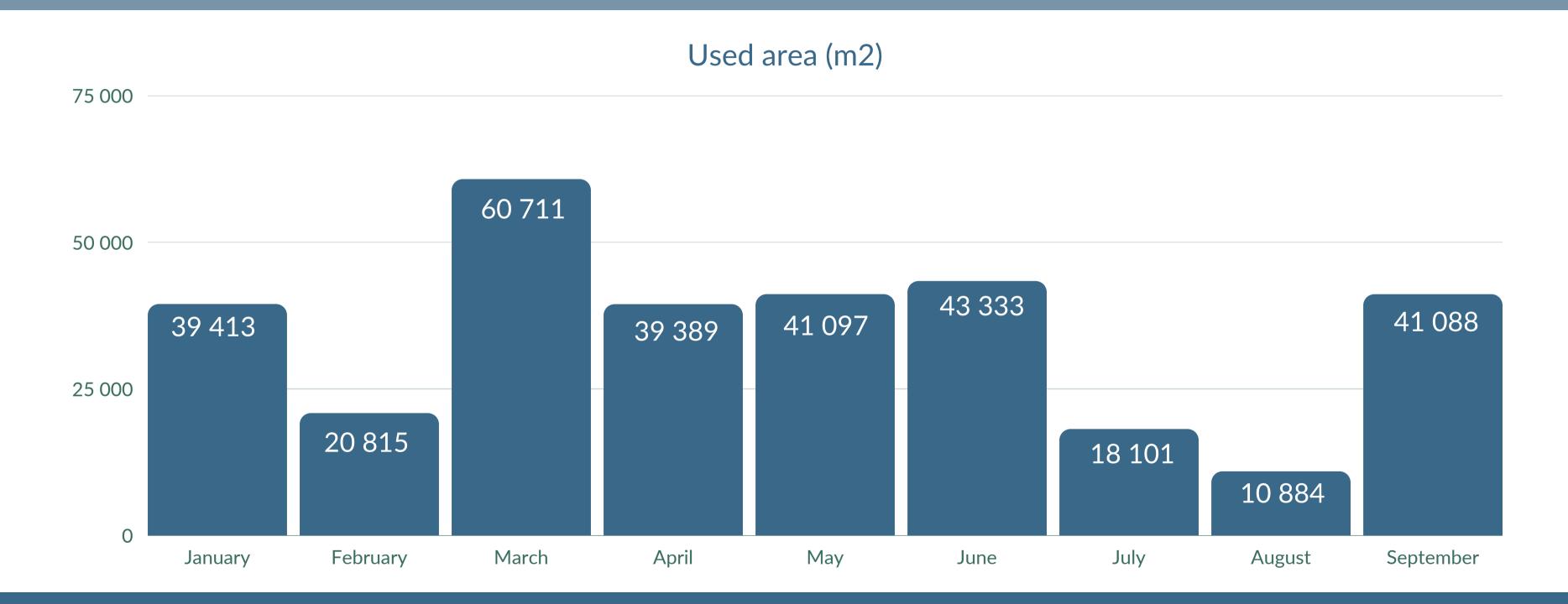
#### Annual summary of industry results: Pharmaceuticals/Medicine/Health and beauty

#### Number of events



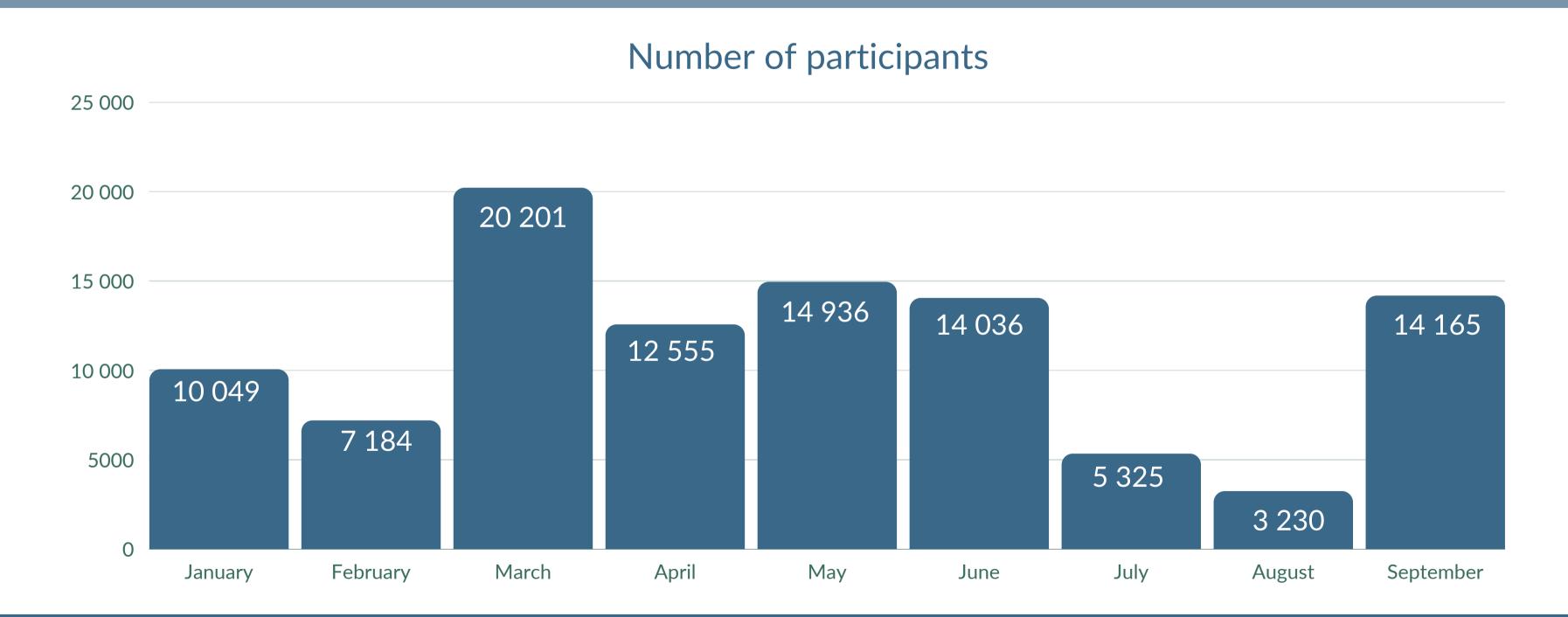


#### Annual summary of industry results: Pharmaceuticals/Medicine/Health and beauty





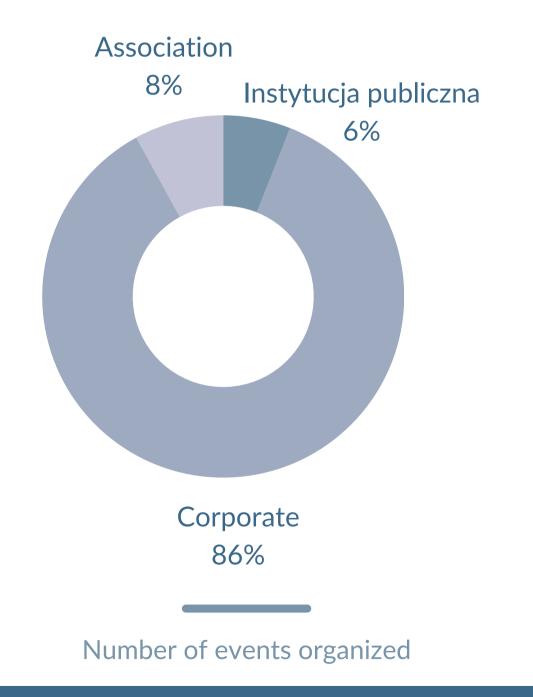
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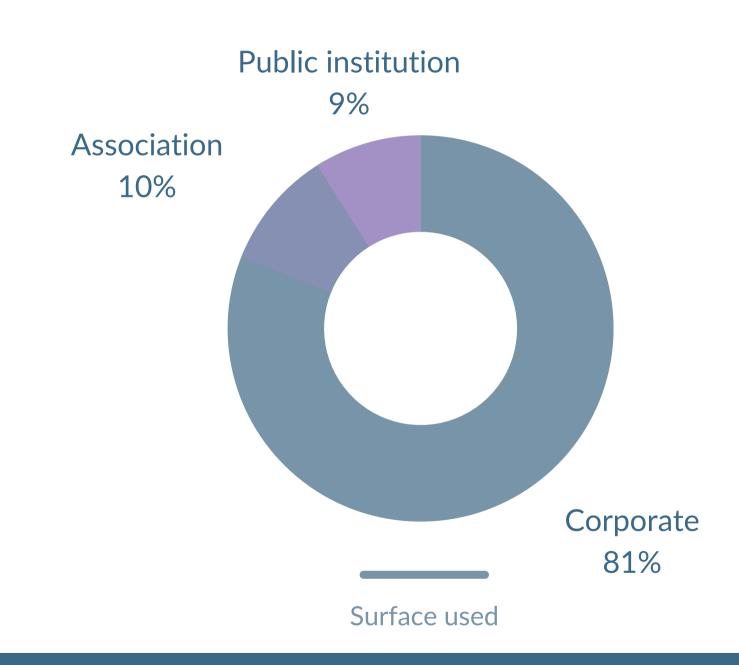




#### Customer segments: corporate, association, public institution

SEPTEMBER 2023







# THANKYOU FOR READING!

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