

HOTEL MARKET AND CONFERENCE IN WARSAW

August 2023

Below we present basic information describing the size and characteristics of the hotel and conference market in Warsaw. The data in the hotel part comes from STR and describes a representative group of hotels in the capital (they come from examining 76% of rooms available in the city). In the conference part, data comes from the Demand Outlook tool from Z-Factor, which monitors 35 major conference hotels in Warsaw.





HOTEL OCCUPANCY Warsaw vs average result of main Polish cities

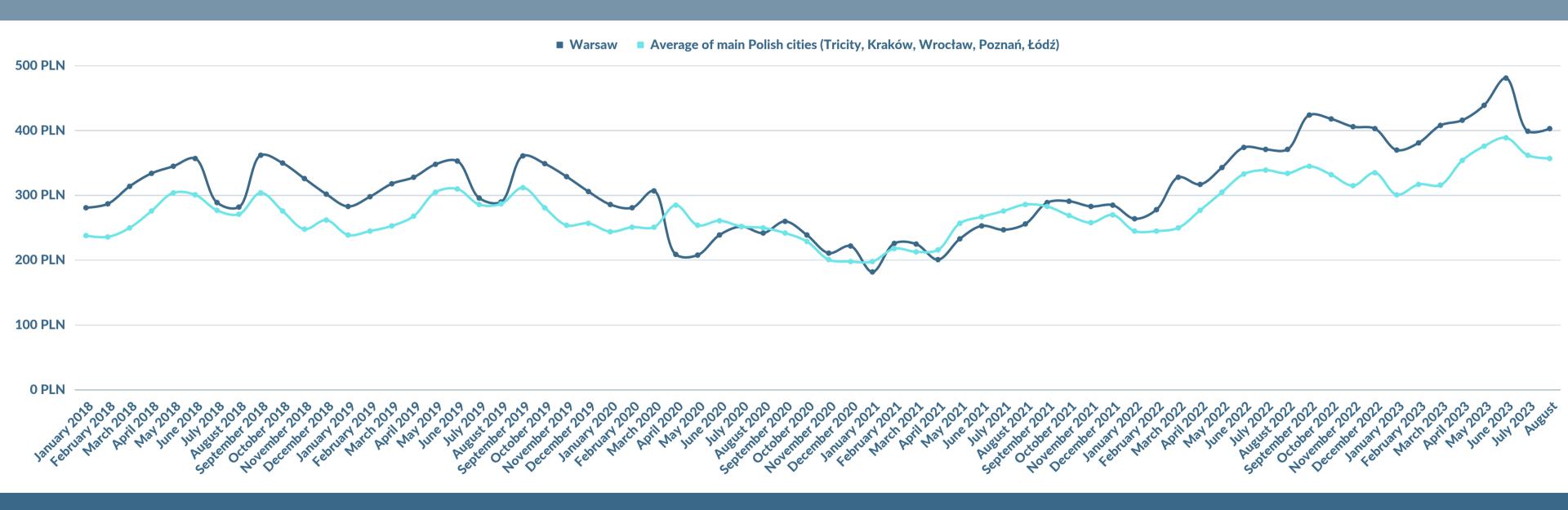
(Tricity, Kraków, Wrocław, Poznań, Łódź) 01.2018 - 08.2023





AVERAGE PRICE PER HOTEL ROOM (ADR) Warsaw vs average result of main Polish cities

(Tricity, Kraków, Wrocław, Poznań, Łódź) 01.2018 - 08.2023





HOTEL OCCUPANCY

Warsaw vs the average result of the main CEE cities

(Prague, Budapest, Bratislava, Sofia, Bucharest, Riga, Vilnius, Moscow, St.Petersburg, Kiev) 01.2018 - 08.2023





AVERAGE PRICE PER HOTEL ROOM (ADR) Warsaw vs the average result of the main CEE cities

(Prague, Budapest, Bratislava, Sofia, Bucharest, Riga, Vilnius, Moscow, St.Petersburg, Kiev) 01.2018 - 08.2023





GENERAL DATA ABOUT THE CONFERENCE MARKET IN WARSAW

14

1,8 dnia

68

Average number of events per day

Average event length

Average number of participants

30 339

445

Total number of participants

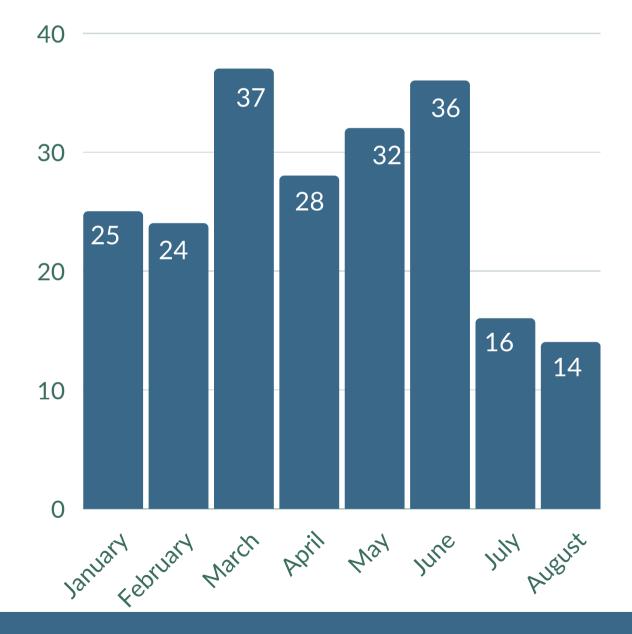
Total number of events



ANNUAL STATEMENT OF GENERAL DATA ON THE CONFERENCE MARKET IN WARSAW



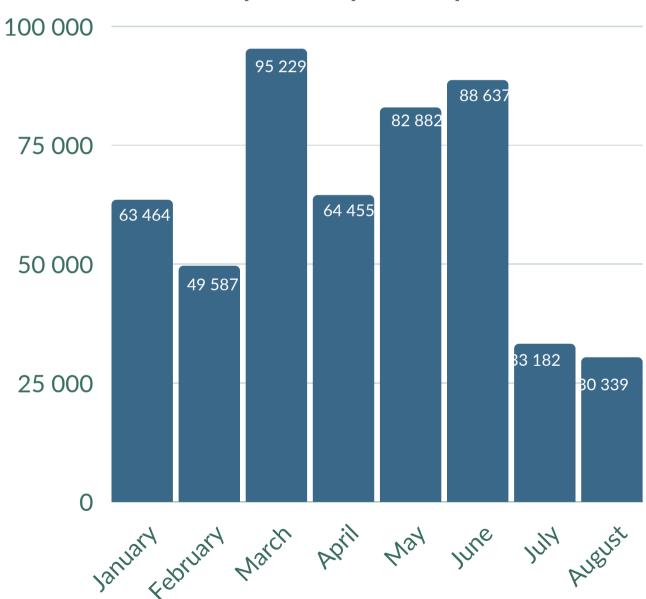
Average number of events per day



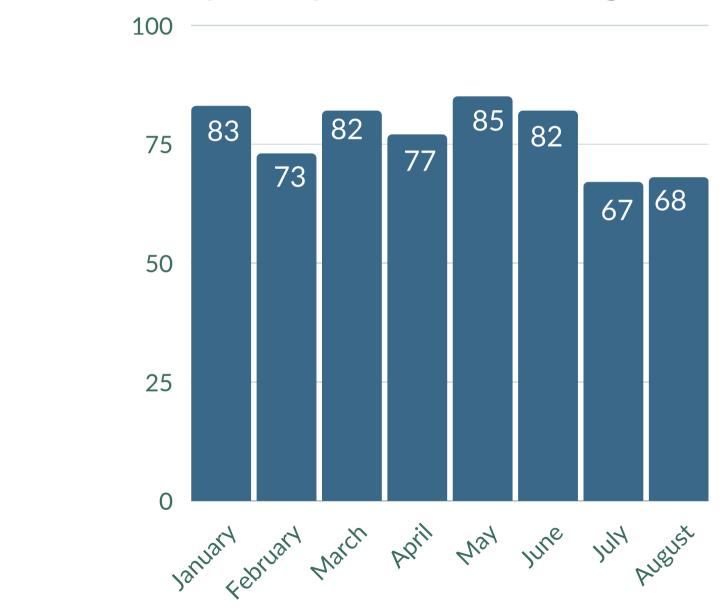


ANNUAL STATEMENT OF GENERAL DATA ON THE CONFERENCE MARKET IN WARSAW



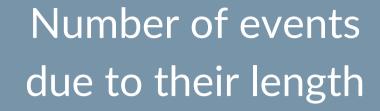


Number of participants in an average conference





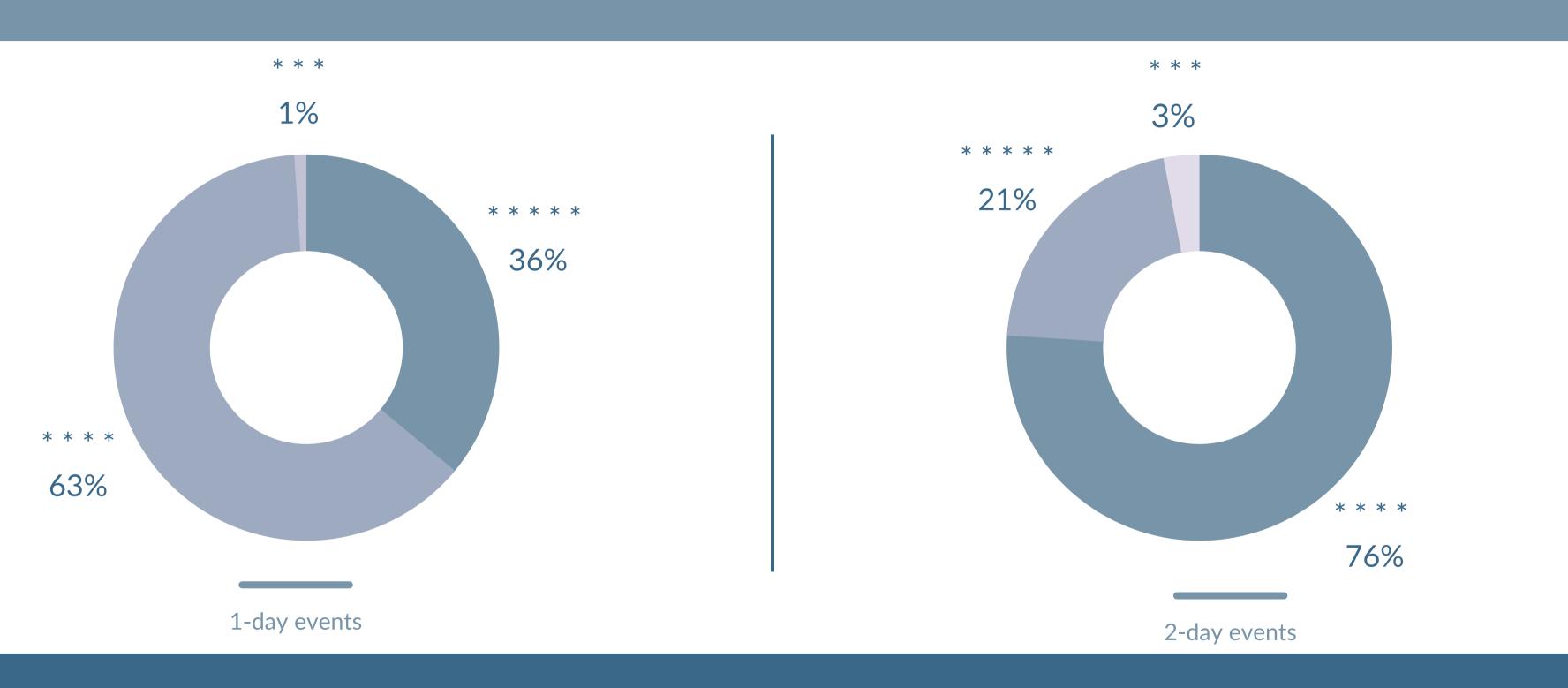
Number of events by hotel category





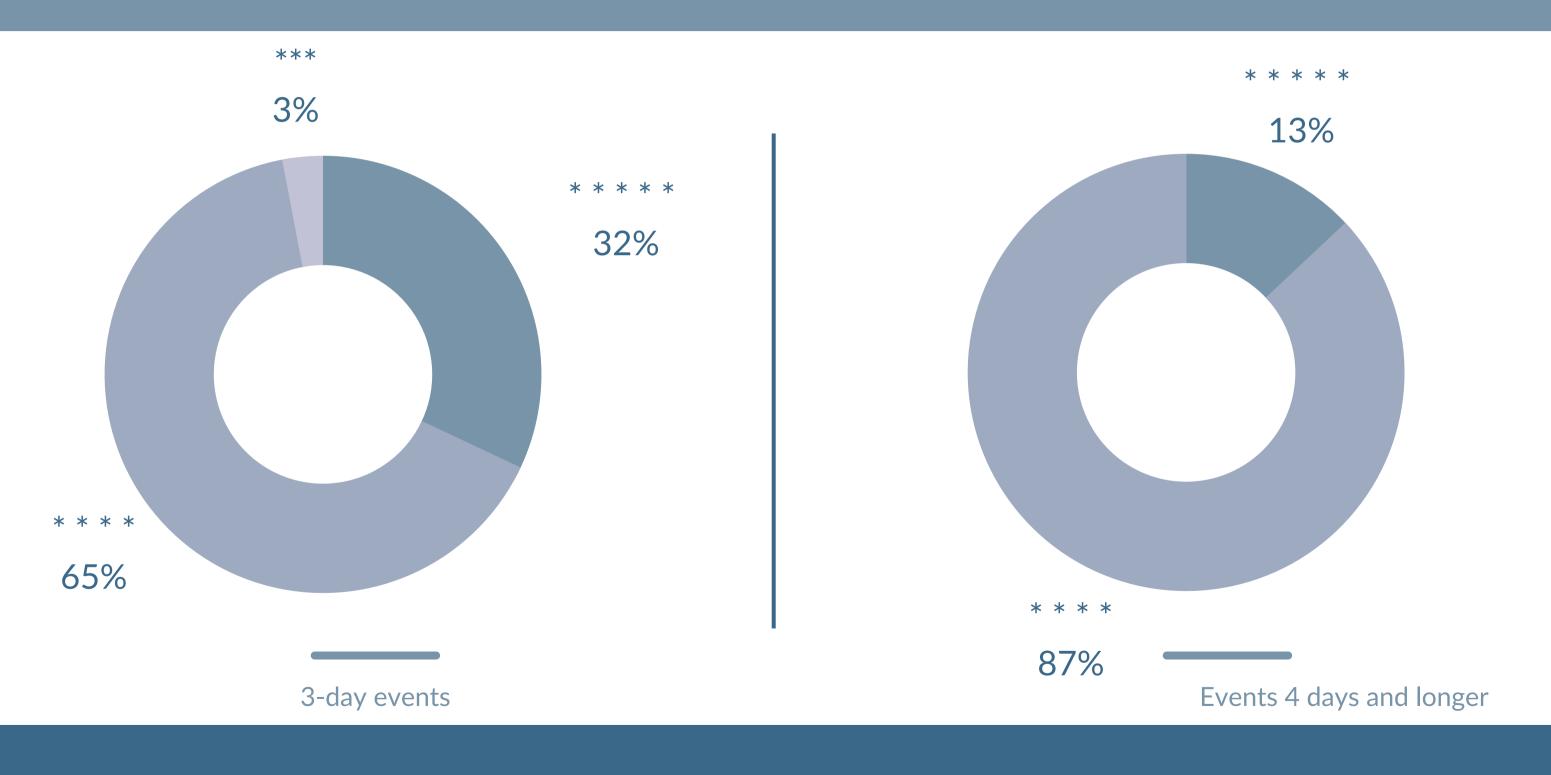


Average event length by hotel category (1)



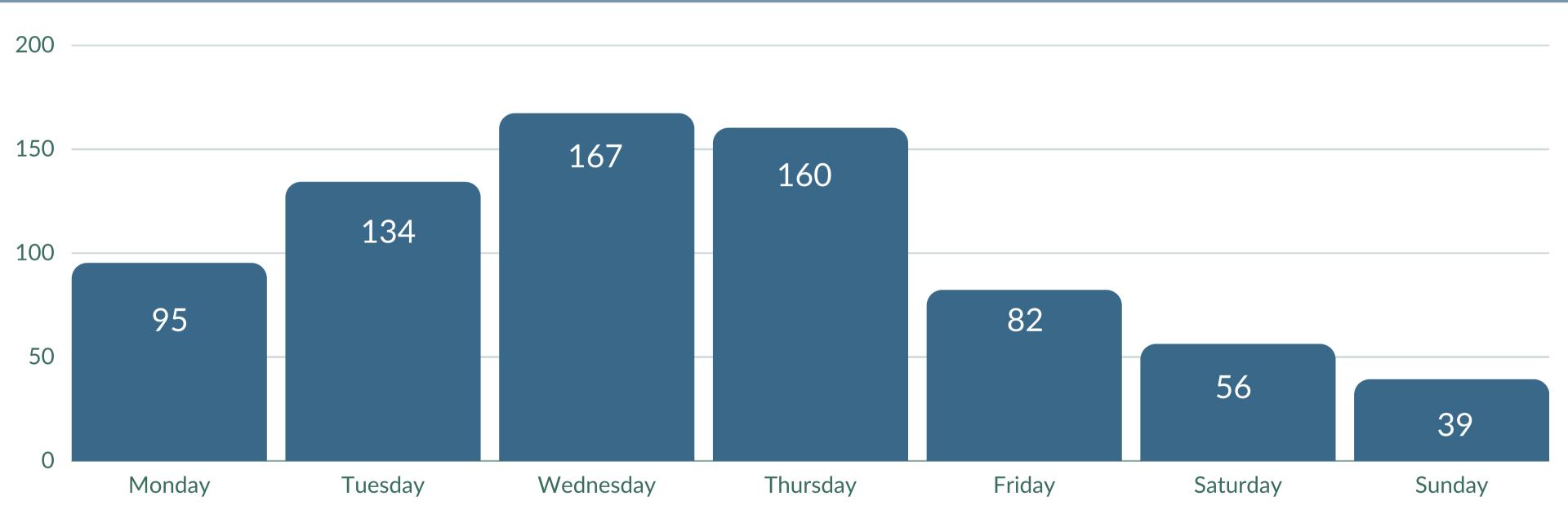


Average event length by hotel category (2)





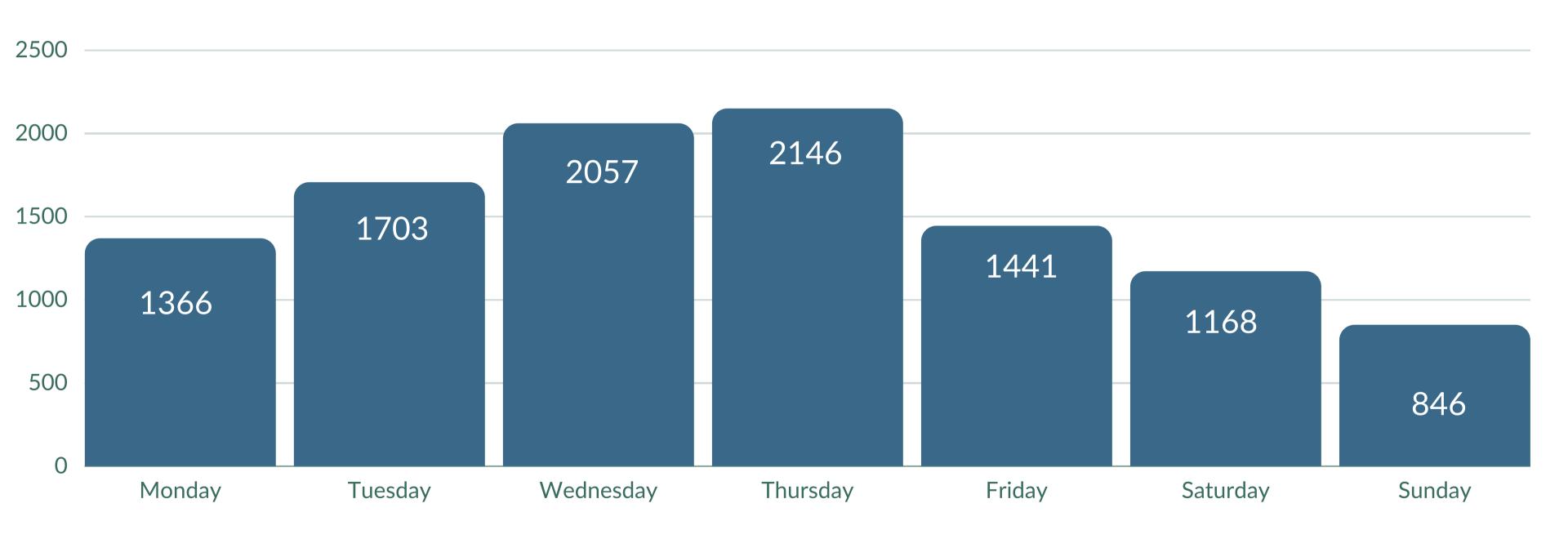
Number of events on particular days of the week



The number of events from all days of the week adds up to more than 100%, because some events last longer than 1 day



Average number of participants on particular days of the week





Top results by industry

The largest number of events

44



Pharmaceuticals/Medicine/ Health and beauty Most used area (in m2)

10884



Pharmaceuticals/Medicine/ Health and beauty The largest number of participants

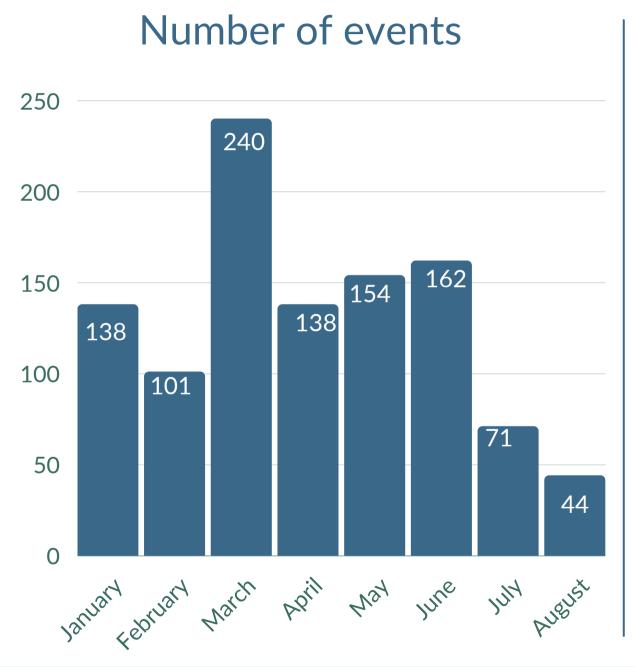
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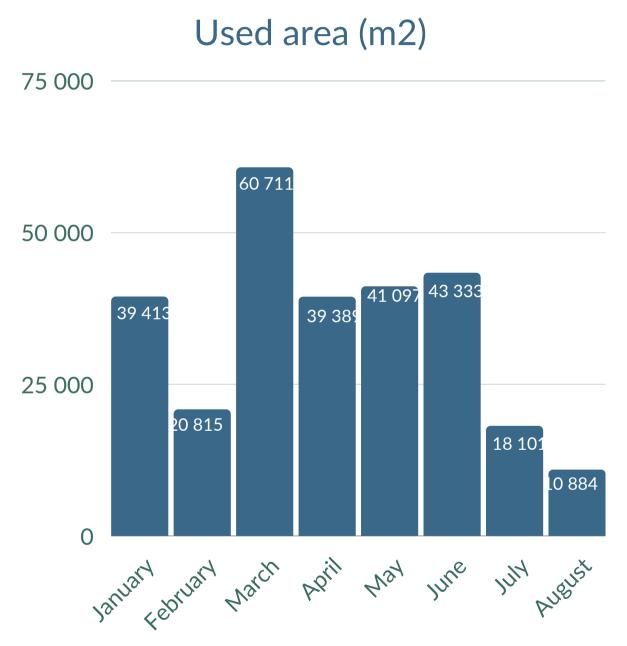


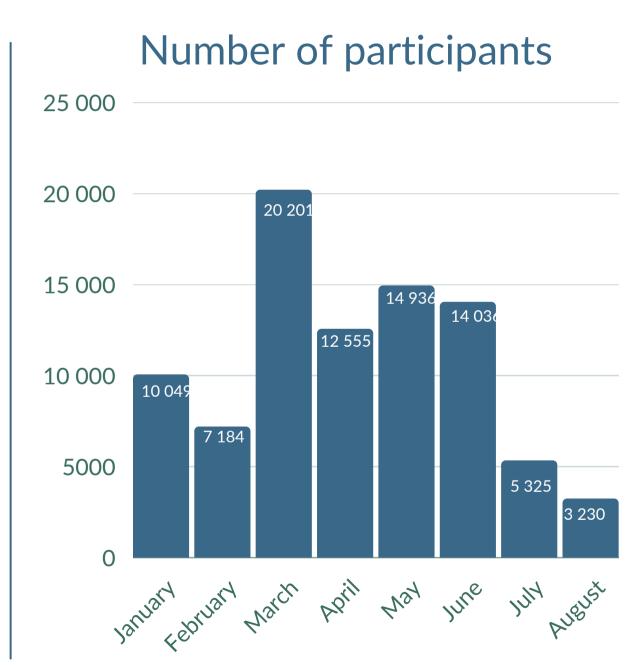
Pharmaceuticals/Medicine/ Health and beauty



Annual summary of industry results: Pharmaceuticals/Medicine/Health and beauty

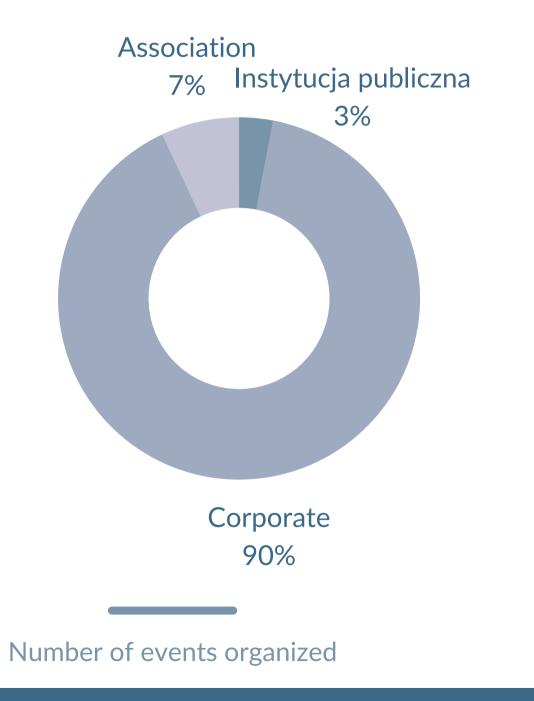


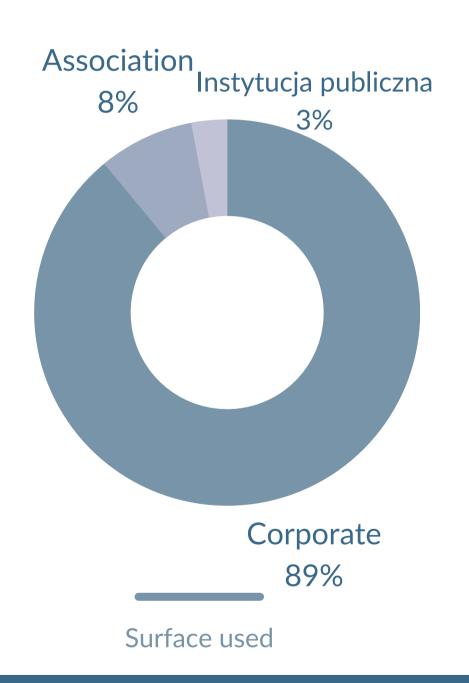






Customer segments: corporate, association, public institution







THANKYOU FOR READING!

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